



Consolidated Financial Results for the 3rd Quarter and Full-year Forecasts for Fiscal 2023

Olympus Corporation | Executive Officer and CFO, Chikashi Takeda | February 10, 2023

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Highlights

3Q and 9M Consolidated Financial Results

Achieved double-digit growth in both revenue and operating profit by continuing to implement measures to respond to recent rapid changes in environment and risks

- Revenue: 17% consolidated growth. Record high for Medical business in 3Q and 9M
 Double-digit growth for both ESD and TSD
- Operating profit: Record highs for both amount and ratio in 3Q and 9M^{*}

Full-year Performance Forecasts



- Revenue: Expected to achieve ¥871 billion, up 16% YoY. Operating profit: Record highs for both amount and ratio
- Profit*: Expected to reach a record high of ¥376 billion due to a gain on transfer of Scientific Solutions Business.
 EPS: Expected to grow 229% to ¥297

*From FY2009, when Olympus began disclosing the quarterly report.

**Profit attributable to owners of parent. Figures through FY2016 are based on Japanese GAAP (JGAAP) and figures from FY2017 onward are based on IFRS. Since all shares of discontinued operation (Evident) are scheduled to be transferred in March 2023, the latest forecast for discontinued operation for the fiscal year 2023 is based on the figures up to the end of February 2023.



Consolidated Financial Results and Business Review for the 3Q of Fiscal 2023 (FY Ending March 31, 2023)

3Q of Fiscal 2023 (1) Consolidated Financial Results

Revenue: 17% consolidated growth. Record high for Medical business in 3Q and 9M. Double-digit growth for both ESD and TSD
 Operating profit: Record highs for both amount and ratio in 3Q and 9M*. Adjusted operating margin was 20.0% in 9M

		3Q (Oct. to Dec.)							
	(Billions of yen)	FY2022	FY2023	ΥοΥ	YoY (After FX adjustment)	FY2022	FY2023	ΥοΥ	YoY (After FX adjustment)
	Revenue	547.2	1 641.5	+17%	+3%	187.1	1 224.5	+20%	+4%
**	Gross profit (% of revenue)	366.1 (66.9%)	433.7 (67.6%)	+18%	+1%	124.7 (66.7%)	156.2 (69.6%)	+25%	+6%
) :	Selling, general and administrative expenses (% of revenue)	259.1 (47.4%)	306.1 (47.7%)	+18%	+7%	90.2 (48.2%)	107.6 (47.9%)	+19%	+7%
	Other income and expenses	-4.7	14.9	-	-	-3.0	0.3	-	-
	Operating profit (% of revenue)	102.2 (18.7%)	2 142.6 (22.2%)	+39%	+6%	31.6 (16.9%)	2 49.0 (21.8%)	+55%	+14%
2	Adjusted operating profit (% of revenue)	107.5 (19.7%)	128.1 (20.0%)	+19%	-12%	34.7 (18.6%)	48.8 (21.7%)	+40%	+3%
	Profit before tax (% of revenue)	97.0 (17.7%)	139.4 (21.7%)	+44%		28.6 (15.3%)	50.0 (22.3%)	+75%	
	Profit from continuing operations (% of revenue)	83.0 (15.2%)	105.6 (16.5%)	+27%		24.5 (13.1%)	36.1 (16.1%)	+47%	
D	Profit from discontinued operation	4.9	2.8	-¥2.1 billion	*From FY2009, when	0.8	5.3	+566%	
Discontinued	Profit (loss)	87.8	108.4	+23%	Olympus began disclosing the	25.3	41.4	+64%	
	Profit (loss) attributable to owners of parent	87.7	108.2	+23%	quarterly report. **The figures from "Revenue" to "Profit from continuing	25.3	41.4	+64%	
	EPS	¥68	¥85		operations" represents continuing operations.	-	-		

*Continuing operations

Continuing operations

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3Q of Fiscal 2023 (2) Endoscopic Solutions Division (ESD)



30%*	55%*		FY2022	FY	2023	
30 /8		(Billions of yen)	3Q	9M	3Q	9M
¥399.0		Revenue	113.1	333.7	140.5	399.0
billion		Operating profit	30.0	91.6	41.8	110.7
Revenue (9M)		Other income and expenses	-0.9	-4.0	-0.9	-2.3
10%*		Operating margin (After FX adjustment)	26.5%	27.4%	29.7% (25.7%)	27.7% (24.0%)
		Adjusted operating margin	27.3%	28.6%	30.4%	28.3%
		*Approx. Due to rounding, the total may not ad	d up to 100%.			
Growth Rate FY2023 3Q vs FY2022 3Q	vs FY2022 (incl. FX)					vs FY2022 (After FX adjustment)
Gastrointestinal endoscope	27%	depreciation had a significant ef	m Shanghai lockdown in 1Q has bee ffect, contributed to sales growth. In ation gastroscopes and colonoscope	Europe and APAC, solid		10%
Surgical endoscope	7%	ELITE II surgical endoscopy sys	ca, where sales of laparoscopes rem stem remained solid. After FX adjus by parts shortages including semico	tment, sales were negativ		-7%
Medical service	27%		cluding North America, due to stable and an increase in new accounts.	e revenue stream based or	n service contracts	10%
Total	24%					8%

3Q of Fiscal 2023 (3) Therapeutic Solutions Division (TSD)



30%	- 0/_*	F	Y2022	FY2	023	
20%*	-	(Billions of yen)	3Q	9M	3Q	9M
Vooo o	-	Revenue	70.6	203.7	81.0	233.9
¥233.9		Operating profit	13.6	43.8	18.3	48.1
billion		Other income and expenses	-0.8	1.3	1.3	1.2
15%* Revenue (9M)		Operating margin (After FX adjustment)	19.2%	21.5%	22.6% (21.5%)	20.6% (19.2%)
35	5%*	Adjusted operating margin	20.4%	20.9%	21.0%	20.1%
Growth Rate FY2023 3Q vs FY2022 3Q		*Approx. Due to rounding, the total may not add up to 100 **From FY2023, Gynecology products classified in Other		ology in TSD. FY2022 results have b	een reclassified in the same manner.	vs FY2022 (After FX adjustment)
GI EndoTherapy	12%	 Sales grew in all product groups, driv Sampling (biopsy forceps, etc.), ERC procedure volume caused by a rapid 	CP, and ESD/EMR products. Sale			2%
Urology**	22%	 Strong performance in North Ame System" for stone lithotripsy. 	rica, led by resection electrode	s for BPH and "SOLTIVE S	SuperPulsed Laser	3%
Respiratory	14%	 China, supported by COVID-relate increased due to yen depreciation TBNA (Endobronchial ultrasound- negatively impacted by Europe, w 	effect. Steady sales expansior guided Transbronchial Needle	n in respiratory-endotherap Aspiration). After FX adjus	y products for EBUS- tment, sales were	-2%
Other therapeutic areas	8%	 Steady performance in "Powersea growth. After FX adjustment, sales shortages and an absence of large 	s were negatively impacted by	Europe, which was signific		-5%
Total	15%					0%
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Statement of Financial Position

Stated line items for Discontinued Operation's assets held for sale and liabilities directly associated with assets held for sale
 Excluding FX impact of approx. ¥63 billion, balance sheet decreased

(Billions of yen)	End of Mar. 2022	End of Dec. 2022	Change		End of Mar. 2022	End of Dec. 2022	Change
Current assets	694.6	722.5	+27.9	Current liabilities	376.3	355.3	-21.0
Inventories	167.4	170.9	+3.5	Bonds/loans payable	52.3	53.2	+0.9
Assets held for sale	4.7	132.3	+127.6	Liabilities directly associated with assets held for sale	0	32.8	+32.8
Non-current assets	663.4	670.1	+6.7	Non current liabilities	470.4	431.8	-38.6
Property, plant and equipment	247.1	233.4	-13.8	Bonds/loans payable	333.8	299.5	-34.3
Intangible assets and others	251.8	253.7	+1.9	Equity	511.4	605.6	+94.2
Goodwill	164.5	183.0	+18.5	(Equity ratio)	37.6%	43.4%	+5.8pt
Total assets	1,358.0	1,392.6	+34.6	Total liabilities and equity	1,358.0	1,392.6	+34.6



Consolidated Cash Flows

- FCF: Operating CF was positive ¥54.9 billion. Adjusted FCF was positive ¥42.4 billion
- Financing CF: Minus ¥112.4 billion due to purchase of treasury shares (¥40.0 billion^{*}), dividend payment and bond redemption (¥40.0 billion), etc.
 9 Months (Apr. to Dec.)

				FY2022	FY2023	Change	
	Discontinued operation	Profit before tax		97.0	139.4	+42.4	
Continuing		CF from operating activities		115.3	54.9	-60.3	
nuin		CF from investing activities		-57.1	-37.9	+19.3	
		Free cash flow		58.1	17.1	-41.0	
operations		Adjusted Free cash flow		90.9	42.4	-48.5	
ons		CF from financing activities		-9.3	-112.4	-103.1	
		Cash and cash equivalents at end of period		275.1	211.3	-63.8	
		Major adjusted items for FY2022 9M (Apr. to Dec	.)	Major adjusted items for FY2023 9M (Apr. to Dec.)			
		Operating CF: Reversal of provision for career support for external opportunity program, etc.		Operating CF: Ta Scientific Solution	x payments and investments for reorganization of is Business, etc.	-¥34.8 billion	
		Investing CF: Acquisition of businesses and subsidiaries, etc.	-¥21.6 billion	Investing CF: Proceeds from sale of fixed assets (land), etc.		+¥19.1 billion	
				Investing CF: Acc subsidiaries, etc.	-¥7.5 billion		
	*Total amount is expected to be ¥50 billion. Please refer to Appendix (P.23) for cash flow of discontinued operation.				nporary financial burden for reorganization of ns Business, etc.	-¥2.1 billion	

O2 Forecasts for Fiscal 2023

Fiscal 2023 Consolidated Forecasts

- Largely unchanged from previous forecasts, except for FX assumptions. Expected to achieve adj. OPM of >20%, our target in corporate strategy
 - 1 Revenue: Expected to achieve ¥871 billion, up 16% YoY, Operating profit: Record highs for both amount and ratio
 - 2 Profit^{*}: Expected to reach a record high of ¥376 billion due to a gain on transfer of SSD. EPS: Expected to grow 229% to ¥297

(Billions of yen)	FY2023 Forecasts as of Nov. 11		023 Latest Forecasts	Change	vs Nov. 11	vs Nov. 11 (After FX adjustment)	FY2022****	ΥοΥ	YoY (After FX adjustment)
Revenue	892.0	1	871.0	-21.0	-2%	0%	750.1	+16%	+4%
Gross profit (% of revenue)	613.0 (68.7%)		594.0 (68.2%)	-19.0	-3%	0%	506.7 (67.5%)	+17%	+2%
Selling, general and administrative expenses (% of revenue)	413.5 (46.4%)		411.0 (47.2%)	-2.5	-1%	0%	357.5 (47.7%)	+15%	+4%
Other income and expenses	12.5		15.0	-	-	-	-3.0	-	-
Operating profit (% of revenue)	212.0 (23.8%)	1	198.0 (22.7%)	-14.0	-7%	+1%	146.2 (19.5%)	+35%	+10%
Adjusted operating profit (% of revenue)	200.5 (22.5%)		184.0 (21.1%)	-16.5	-8%	0%	150.7 (20.1%)	+22%	-3%
Profit before tax (% of revenue)	206.0 (23.1%)		197.0 (22.6%)	Dividenc	d forecast fo	or FY2023	141.7 (18.9%)		
Profit from continuing operations (% of revenue)	157.0 (17.6%)		149.0 (17.1%)		Year-end dividend of ¥16 per Profit attributable to owners of parent. Figure		110.7 (14.7%)		
Profit from discontinued operation	230.0		227.0	FY2016 are based	l on Japanese GA	AP (JGAAP) and	5.3		
Profit (loss)	387.0		376.0	**The figures from	figures from FY2017 onward are based on IFRS. **The figures from "Revenue" to Profit from continuing operations" represents continuing operations.		116.0		
Profit (loss) attributable to owners of parent	387.0 (39.2%)	2	376.0 (43.2%)	***Since all shares of discontinued operation (Evident) are scheduled to be transferred in March 2023, the latest forecast for discontinued operation for the fiscal year 2023 is based on the figures up to the end of February 2023. ****The figures for FY2022 are before the audit.		h 2023, the latest ´ or the fiscal year 2023	115.7 (13.3%)		
EPS	¥305		¥297				¥90		

Continuing operations



Fiscal 2023 Forecasts by Business Segment

- Medical: Revenue expected to reach a record high. EVIS X1 launch in the US. to be postponed to the middle of FY2024. Impact of this matter on business performance expected to be negligible
- 2 Discontinued Operation: Expected to achieve a significant profit increase due to a gain on transfer

(Billions of yen)		FY2023 Forecasts as of Nov. 11	FY2023 Latest Forecasts [*]	Change	vs Nov. 11	vs Nov. 11 (After FX adjustment)	FY2022**	ΥοΥ	YoY (After FX adjustment)
	Revenue	552.0	1 542.0	-10.0	-2%	0%	461.5	+17%	+5%
ESD	Operating profit	173.5	163.5	-10.0	-6%	0%	133.2	+23%	-1%
TSD	Revenue	329.0	1 318.0	-11.0	-3%	-1%	275.6	+15%	+3%
150	Operating profit	75.0	69.5	-5.5	-7%	+1%	60.8	+14%	-2%
	Revenue	11.0	11.0	-	-	-	13.0	-15%	-18%
Others	Operating profit(loss)	-1.5	-1.5	-	-	-	-2.0	+¥0.5 billion	+¥0.5 billion
Elimination and Corporate	Operating profit(loss)	-35.0	-33.5	+1.5	+¥1.5 billion	+¥1.5 billion	-45.8	+¥12.3 billion	+¥16.4 billion
Consolidated	Revenue	892.0	871.0	-21.0	-2%	0%	750.1	+16%	+4%
Total	Operating profit	212.0	198.0	-14.0	-7%	+1%	146.2	+35%	+10%
(Reference)	Revenue	95.0	119.0	+24.0	+25%	+28%	118.7	0%	-13%
Discontinued Operation	Operating profit(loss)	354.0	2 350.0	-4.0	-1%	-1%	7.7	+4,445%	+4,352%

*Since all shares of discontinued operation (Evident) are scheduled to be transferred in March 2023, the latest forecast for discontinued operation for the fiscal year 2023 is based on the figures up to the end of February 2023. **The figures for FY2022 are before the audit.

FDA Warning Letters and Efforts to Strengthen QARA

FDA Warning Letters

- Olympus received Warning Letters from the U.S. Food and Drug Administration (FDA) regarding Aizu Olympus on November 3, 2022, and Olympus Medical Systems Corporation on December 15, 2022. The content of the Warning Letters cites quality system issues related to processes and records for design and manufacturing, as well as late submission of Medical Device Reports (MDRs)
- We are closely communicating with the FDA through both written and live interactions in order to ensure FDA expectations are met in a timely manner

Efforts to strengthen QARA Globalization of Quality and Regulatory

- Global Complaint improvement program, implementing a new process and technology platform to ensure compliance
- Establishing an independent worldwide Quality and Regulatory organizational structure under the Chief Quality Officer reporting directly to the CEO (incl. hiring many leaders with knowledge and experience of QARA at medtech companies)
- Implementing a global Quality System and governance model for all Olympus sites and businesses
- Remediation of Design and Manufacturing processes and records







Appendix

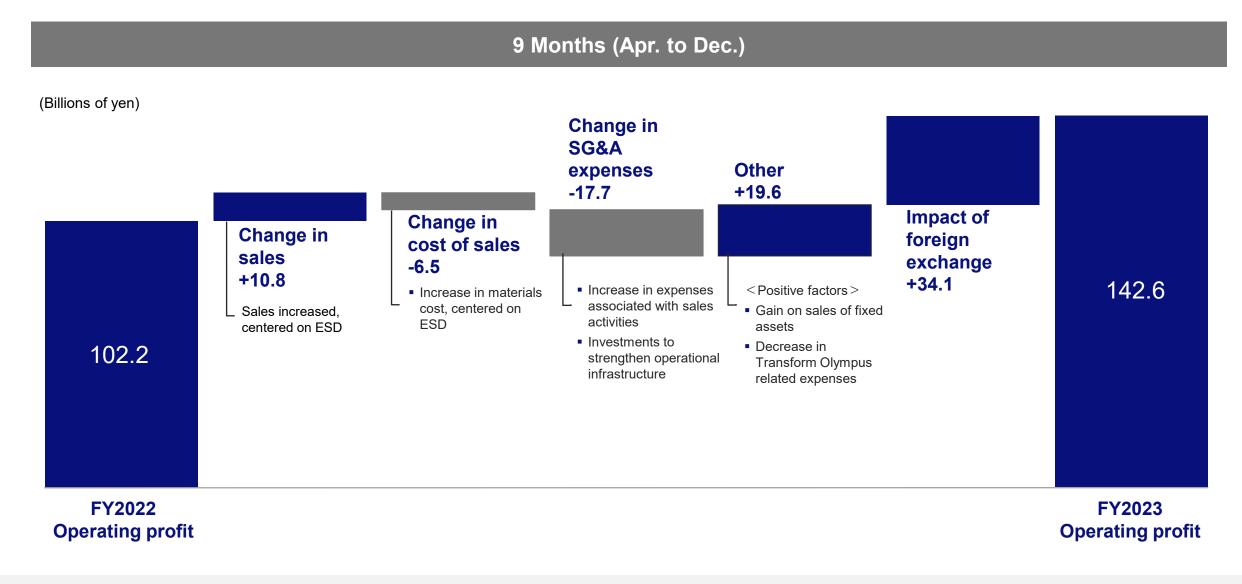
Changes in Reporting Structure

With divestiture of Scientific Solutions Business (Evident), it is disclosed as a discontinued operation from 2Q (based on IFRS) Apr. 2022 - Feb. 2023 (scheduled) **FY2022** Mar. 2023 (scheduled) -ESD ESD ESD Continuing TSD ٢SD ⁻SD Operations SSD Others Others Discontinued **Scientific Solutions** Others **Business** (Evident) **Operation***

Profit (loss) from discontinued operation is disclosed in Consolidated Financial Results
 Performance of discontinued operation is disclosed as supplementary information

*In the six months ended September 30, 2022, Olympus Corporation concluded a share transfer agreement related to the transfer of our Group's Scientific Solutions Business with K.K. BCJ-66, a special purpose company indirectly owned by funds advised by Bain Capital Private Equity, LP (together with its affiliates, "Bain Capital"). Due to this, profit (loss) from the Scientific Solutions Business has been classified as profit (loss) from discontinued operation from the second quarter under review, and corresponding items for the six months ended September 30, 2021, have been restated in a similar manner. Furthermore, the amounts presented for revenue, operating profit, profit before tax and profit from continuing operations are the amounts from continuing operations from which the discontinued operation has been excluded, while the amounts presented for profit and profit attributable to owners of parent are aggregates of continuing operations. It is assumed that the transfer of all shares will be completed in March 2023.

3Q of Fiscal 2023 Factors that Affected Consolidated Operating Profit



3Q of Fiscal 2023 Discontinued Operation (Scientific Solutions Business)

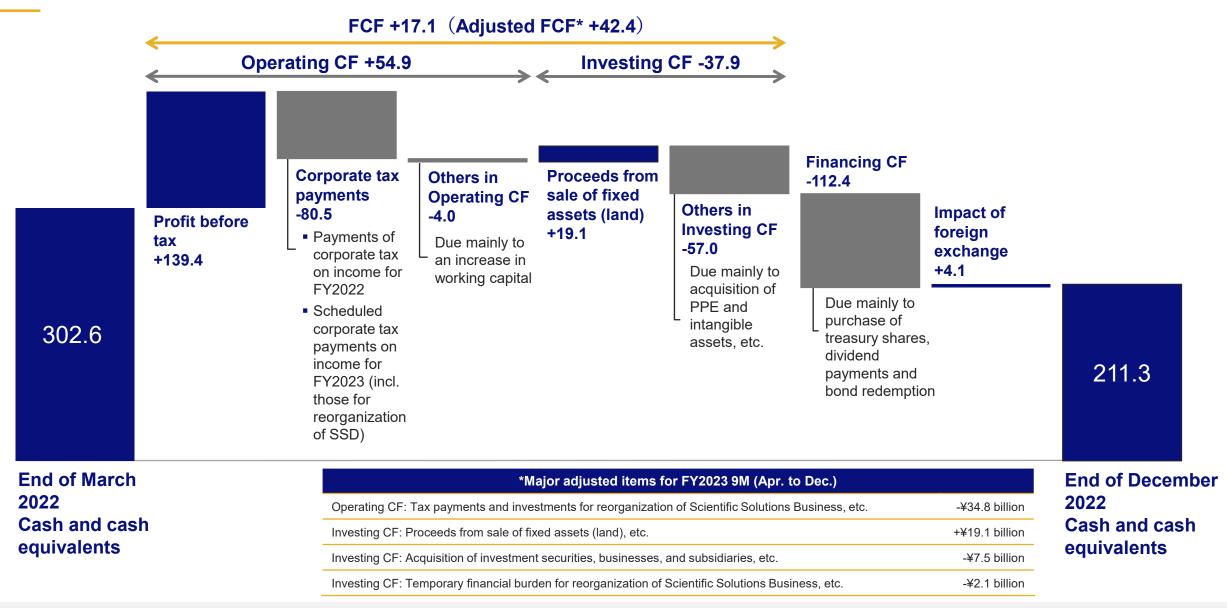


60%*	40%*			FY2022		FY2023		
			(Billions of yen)	3Q	9M	:	3Q	9M
¥91.0			Revenue	29.6	82.6	38	3.3	91.0
billion			Operating profit	1.1	6.7	(6.4	1.5
Revenue(9M)			Other income and expenses	-3.8	-4.6	-3	3.3	-8.3
			Operating margin (After FX adjustment)	3.7%	8.1%	16.6 (10.8		1.6%
*Approx.			Adjusted operating margin	16.5%	13.6%	25.3	3%	10.7%
Growth Rate FY2023 3Q vs FY2022 3Q	vs FY2022 (incl. FX)							vs FY2022(After FX adjustment)
Life science	26%		get execution at research institutes cted by Shanghai lockdown in 1Q, o					11%
Industrial	32%	are i	brable capex conditions in client ma ncreasing after lifting of Shanghai l ificant effect, contributed to sales g	ockdown, and North America			3	14%
Total	29%							12%
				Cash flow of disconti	nued operation 9M (Apr Dec.)		
						FY2022	FY2023	Change
				CF from operating act	tivities	6.8	-13.7	-20.4
				CF from investing act		-4.6	-8.2	-3.6
				CF from financing act	ivities	-0.7	-1.4	-0.7

3Q of Fiscal 2023 Results by Segment

FY2023 140.5 41.8 81.0	YoY +24% +40%	After FX adjustment +8% +5%
41.8		
	+40%	+5%
81.0		· J /0
	+15%	0%
18.3	+35%	+12%
3.0	-12%	-16%
-0.1	+¥0.2 billion	+¥0.2 billion
-11.0	+¥0.6 billion	+¥1.1 billion
224.5	+20%	+4%
49.0	+55%	+14%
38.3	+29%	+12%
6.4	+487%	+232%
	3.0 -0.1 -11.0 224.5 49.0 38.3	3.0 -12% -0.1 +¥0.2 billion -11.0 +¥0.6 billion 224.5 +20% 49.0 +55% 38.3 +29%

Factors that Affected Consolidated Cash Flows



Key Product Catalysts: Endoscopic Solutions Division (As of Feb. 10, 2023)

ESD Key priorities for FY2023

- Accelerate EVIS X1 sales growth in Europe, Japan and Asia Pacific
- Aim to launch EVIS X1 in the US in the middle of FY2024 and prepare for launch in China
- Launch next generation EUS system in Europe and Japan successfully
- Maximize market potential in emerging countries and further expansion in China
- Introduce new generation surgical endoscopy system and improve profitability

GI endoscopy

Growth driver now

- EVIS X1 (EU, Japan, AP)
- EVIS EXERA III (US, EU)
- EVIS LUCERA ELITE (China)

Surgical endoscopy

- VISERA ELITE II 2D/3D/IR (US, EU, Japan, China)
- VISERA 4K UHD (US, EU, Japan, China)

GI endoscopy

- EVIS X1 (US)
- EU-ME3 (EU, Japan, AP)

Surgical endoscopy

• VISERA ELITE III (EU, Japan, AP)

Just launched / Coming soon

GI endoscopy

Beyond

- EVIS X1 (China)
- Single-use duodenoscope
- ENDO-AID, endoscopy CAD platform for EVIS-X1 (Japan, US)

Surgical endoscopy

VISERA ELITE III (US)



1 YoY including FX

Growth rate¹ in FY2023





Key Product Catalysts: Therapeutic Solutions Division (As of Feb. 10, 2023)

TSD Key priorities for FY2023

GI EndoTherapy

- Expand clinically differentiated product offerings in key areas of focus: ERCP, ESD, Luminal Patency and Hemostasis devices Urology
- Expand leadership in BPH through iTind market development while maintaining resection as a primary revenue and profit growth
- Drive lithotripsy growth through SOLTIVE SuperPulsed Laser System

Respiratory

- Launch EVIS X1, our next generation bronchoscopy platform, in the US market
- Accelerate growth through expansion of lung cancer solutions leveraging acquisition of Veran Medical Technologies

Growth driver now Just launched / Coming soon Beyond **GI EndoTherapy GI EndoTherapy** Visiglide series 3 products (US) ESD Knife

- EZ Clip / QuickClip Pro
- EndoJaw

Urology

- Resection electrode
- SOLTIVE SuperPulsed Laser System for stone + soft tissue (US, EU)

Respiratory

- Bronchoscope, EBUS scope
- ViziShot series
- Spiration Valve System

- 5 products (EU)
- 5 products (Japan)

Urology

 iTind, non-surgical device for Benign Prostatic Hyperplasia (US, EU)

Respiratory

- Veran Electromagnetic Navigation system (US)
- Single-use bronchoscope (US)
- EBUS scope (US)
- EVIS X1 bronchoscope (US)

GI EndoTherapy

Single-use cholangioscope

Urology

Single-use ureteroscope

Respiratory

- Veran Electromagnetic Navigation system (EU)
- Single-use bronchoscope



Growth rate¹ in FY2023

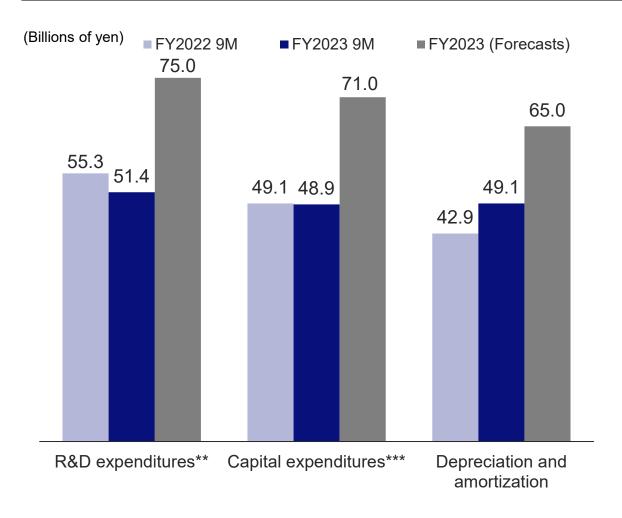


1 YoY including FX



Expenditures, etc.

9 Months (Apr. to Dec.) and Full-year Forecasts*



(Billions of yen)	FY2022	FY2023
R&D expenditures** (a)	55.3	51.4
Capitalization of R&D expenditures (b)	9.6	8.8
R&D expenses in P/L (a-b)	45.7	42.6

(Billions of yen)	FY2022	FY2023
Amortization	5.1	6.2
	End of Sep. 2022	End of Dec. 2022
R&D assets	53.8	53.4

*The Scientific Solutions Business has been classified as a discontinued operation from the second quarter under review. Due to this, the amounts presented for R&D expenditures, Capital expenditures and Depreciation and amortization are the amounts from continuing operations from which the discontinued operation has been excluded. The figures have been similarly reclassified in the six months ended September 30, 2021.

**Capitalization of R&D expenditures (b) is included in R&D expenditures.

***Capitalization of R&D expenditures (b) is included in capital expenditures.

In addition, the Olympus Group has adopted IFRS #16 "Leases" from FY2020, and right-of use assets below are included in capital expenditures.

(FY2022 3Q: ¥10.5 billion, FY2023 3Q: ¥6.7 billion, FY2023 Forecast: ¥8.0 billion)



Foreign Exchange and Sensitivity

As a general rule, we use average value for latest month as exchange rates for full-year forecasts

Foreign exchange rate

(Yen)	FY2022 1Q	FY2022 2Q	FY2022 3Q	FY2023 1Q	FY2023 2Q	FY2023 3Q	FY2023 Forecasts as of November 11	FY2023 Latest Forecasts
Yen/U.S. dollar	109.49	110.11	113.71	129.57	138.37	141.59	140	135
Yen/Euro	131.96	129.84	130.07	138.12	139.34	144.30	139	140
Yen/CNY	16.96	17.02	17.78	19.58	20.19	19.87	20	20

Forex sensitivity (annualized impact)

(Billions of yen)	Revenue	Operating profit
U.S. dollar (per yen)	2.5	1.1
Euro (per yen)	1.6	0.7
CNY (per yen)	6.0	3.9

*Amounts in the above table are related to continuing operations only.